



Level 2 – BBB-EE



Ubuntu Enterprise Development (Pty) Ltd

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Level 1 – BBB-EE

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Promoting Skills

Imparting Experience

Enhancing Employability

National Certificate: Wholesale and Retail Operations – Retail Sales
NQF3
SAQA ID 63409

Unit Standards Covered in this 9 Month Learnership
Facilitated Online or Face-to-face

Core	114895	Define the core concepts of the wholesale and retail environment
Core	258161	Apply theft, fraud and safety controls in a wholesale and retail outlet
Core	258156	Build customer relations in an operational unit
Core	258155	Explain the factors that impact on the bottom line of a wholesale and retail unit
Elective	258175	Break bulk, pack and label stock
Elective	114891	Count stock for a stock-take
Elective	243712	Address customer queries in a wholesale environment
Elective	243806	Deal with customers in a retail business
Elective	258160	Demonstrate knowledge of products in own area of operation in a wholesale and retail environments
Elective	258162	Sell products to customers in a wholesale and retail outlet

N.B. It is assumed that Learners have achieved Maths and English at NQF Level 3

Training Costs, recovered through SARS Allowances!